

# GROUP POLICIES

Applies to any group of 8+ people using group rates

## GROUP PRICING POLICY

- Private groups are not allowed to book during the holiday weeks
  - Approximately Dec 20 - Jan 10
- Groups are given 10% off all room rates when visiting dates are during the months of November-April, and 15% off during the months of May-October.
- Hosts are to include themselves in their head count.
- Minimum requirements are 8 people in 4 rooms.
- The only maximum is 15 rooms during the months of January, February, March.
- Additionally, during the months of January, February, and March group bookings are required to be 7 nights in total. Outside of these months, there is a 4 night minimum.
- Additional rooms can be added to an existing reservation at any time but are subject to availability and subject to updated pricing rates.
- An additional discount of \$10 per day per person is given to group booking with reservations in the months of May through October.
- A further discount is offered to repeat group hosts. This additional discount of 15% is applied to the host's personal accommodations and not to the group booking as a whole.
- While Costa Dulce does not currently offer any other additional freebies and trades to private group hosts, hosts are welcome to propose their ideas to their booking manager for discussion and potential approval.

## GROUPS PAYMENT & CANCELLATION POLICY

- Secure your dates and up to 15 rooms with a deposit of \$3000.
- 6 months prior to arrival = 50% of outstanding balance due.
  - Payment is based on the committed rooms, drop any rooms without penalty by this date, just keep minimum number of 4 rooms/8 people to keep group rates.
- 3 months prior to arrival = 75% of outstanding balance due
  - Payment is based on the committed rooms, drop up to 2 rooms without penalty by this date, just keep minimum number of 4 rooms/8 people to keep group rates.
- 2 weeks prior to arrival = booking total should be paid in full
- All payments non refundable, any rooms cancelled after 6 months forfeit payments for those rooms
- Cancel the entire reservation within 24 hours of making your booking to receive a 100% refund after CC fees.